



## Re Sales

### Reselling Your Property

Bulgaria is the current European investment hotspot with the cheapest real estate in the EU and average capital appreciation running at 30 percent. Full accession to the EU in 2007 looks to accelerate the growth even further and is attracting corporate and private investors alike.

It is hard to predict the prices of resale properties because of the great number of developments available and planned, coupled with the number of unsold units in already completed projects. Therefore location must become one of the primary concerns in any purchase especially to take advantage of the future rental market.

At the initial "opening price" of a new off-plan development prices are at their lowest - and, of course, all the best properties are still available. Investors can reserve as many properties as they wish - paying only the initial deposit (usually up to 30% of the total price). Before the completion (usually 18 months to 2 years) the property can be re-offered for sale.

As building work progresses, the builder's price may escalate - as will the value of the investors' purchases. Price increases of up to 50% have been seen from initial "off plan" stage to completion.

Within the Sofia region we have complete details of all trends in the market and the current "best" price that may be realized for any given situation. We will be able to guide you on the price achievable against your chosen time frame. For example if you require a quick sale in a slowing market a small discount of 5% will ensure that your property sells more quickly.

Our goal is to ensure that you receive the best price available for your property.

### Buying Resale Property

The resale value of an old property will be different than that of a new property. Obviously, older the property, lower will be the resale value. Newer properties command a very good market value compared to properties, which were built, say, 20-30 years ago.

BPLI can search and offer a list of properties, best suited to the requirements of the investor. You can either, search our database and choose one of the available properties or send us an email in which you can request your specific property requirements - your budget, preferred location for your investment and specific goals, whether they be rental potential or pure capital appreciation and we will present a full selection of properties to exactly match your wishlist.



Bulgaria Property &  
Leisure Investments

Building  
For Success!



Our goal is to ensure you buy at the best possible price, that the property is fully investigated on your behalf and that we represent you throughout the process to ensure that you have a full understanding of each step.

Finally, that we communicate with you fully throughout the process.